

Message Text

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ACTION FSI-01

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R 191055Z SEP 75

FM AMCONSUL CALCUTTA

TO SECSTATE WASHDC 4842

INFO AMEMBASSY NEW DELHI

UNCLAS CALCUTTA 2241

E.O. 11652: N/A

TAGS: BCOM, IN

SUBJ: TRAINING PROGRAM FOR FOREIGN SERVICE ECON/COMMERCIAL LOCALS

REF: A. STATE 213771 B. STATE 169691

1. INFORMATION REQUESTED IN PARA 10 AND 11 REFTEL A ARE GIVEN IN THE FOLLOWING PARA 2 (SHORT BIOGRAPHIC SKETCH OF POST'S NOMINEE- SANJIT GUPTA), 3 AND 4.

2. SANJIT GUPTA HAS BEEN WORKING AS ONE OF THE FOREIGN SERVICE ECON/COMMERCIAL LOCALS IN THIS POST SINCE JUNE 28, 1966. HIS EDUCATIONAL BACKGROUND INCLUDES A MASTER'S DEGREE IN COMMERCE (M.COM) WITH MAJOR SUBJECTS: ECONOMICS, BANKING, ACCOUNTING, LAW AND INSURANCE. BY PROFESSIONAL QUALIFICATION, HE IS AN ASSOCIATE (A.C.S.) OF THE INSTITUTE OF COMPANY SECRETARIES OF INDIA. BEFORE HE JOINED THE CONSULATE GENERAL, HE WORKED AS THE SECRETARY OF THE NATIONAL INSTRUMENTS LTD., CALCUTTA DURING THE PERIOD JANUARY-JUNE, 1966, AS THE ASSISTANT SECRETARY AND CHIEF OF ECONOMIC RESEARCH DEPARTMENT OF THE BANGAL NATIONAL CHAMBER OF COMMERCE & INDUSTRY, CALCUTTA DURING THE PERIOD 1963 THROUGH 1966. PRIOR TO THAT, HE WAS A PROFESSOR IN A CALCUTTA COLLEGE. HE IS 44 YEARS OF AGE AND WAS BORN ON JUNE 1, 1931 IN CALCUTTA. HE IS MARRIED AND HAS ONE DAUGHTER. WHEN MR. GUPTA JOINED THIS POST, HE WAS PRIMARILY RESPONSIBLE FOR GENERAL ECONOMIC ANALYSIS AND REPORTING ON AGRICULTURE, FOOD SUPPLY, TEA AND JUTE INDUSTRIES. HIS RESPONSIBILITIES NOW INCLUDE: (A) REPORTING ON INDIAN IRON AND STEEL INDUSTRY, (B) ALERT REPORTING ON LOCAL DEVELOPMENT OF MINING AND ENERGY FACILITIES, (C) U.S. TRADE PROMOTION, (D) LOCAL ARRANGE-

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MENT FOR THE VISIT OF THE U.S. TRADE MISSIONS (THE FIRST MISSION

ON RAILROAD EQUIPMENT VISITED IN APRIL, 1973 AND THE FOURTH MISSION ON MINING VISITED IN DECEMBER, 1974) AND (E) OVERSEEING/ COORDINATING THE WORK OF THE FOUR PROFESSIONAL LEVEL EMPLOYEES IN THE SECTION. IN 1974, HE CONDUCTED A MARKET RESEARCH STUDY ON MINING, CONSTRUCTION AND EARTHMOVING WHICH RESULTED IN A SUCCESSFUL VISIT TO INDIA OF A U.S. TRADE MISSION. HE HAS RECENTLY COMPLETED ANOTHER MARKET RESEARCH STUDY ON PULP AND PAPER MILL MACHINERY.

3. BELOW IS A PARTIAL LIST OF HIGHLY MARKETABLE PRODUCTS. MORE PRODUCTS HAVE BEEN IDENTIFIED BY SEVERAL ALL-INDIA MARKET RESEARCH REPORTS WHICH WERE SUBMITTED TO THE COMMERCE. THE FOLLOWING LIST IS BASED ON PROCUREMENT PROGRAMS OF LOCAL END-USERS AND TRADE INQUIRIES WHICH THE POST RECEIVED IN THE RECENT PAST.

I. MINING, MINE PROCESSING AND EARTHMOVING EQUIPMENT:

OPEN PIT ROCK OVER SKIP HOISTS

GATHERING ARM LOADER AND SIDE DUMP LOADERS

SHUTTLE CAR

FLAME PROOF MOTORS 550 VOLT, 1450 R.P.M.

SQUIRREL CAGE: 50KW-100KW

FLAME PROOF MOTORS 3.3KV, 730 R.P.M.

SLIP RING FOR HAULAGES - 150 KW

METHANOMETERS

TROLLEY WIRE LOCOMOTIVES- 14-15 TONNER

RUBBER AND PVC CONVEYOR BELTING

II. EQUIPMENT FOR ELECTRIC POWER GENERATION:

EQUIPMENT AND COMPONENTS FOR THERMAL POWER GENERATION:200-500 MW

III. PETROLEUM: EQUIPMENT FOR OIL EXPLORATION

OIL DRILLING EQUIPMENT: OFFSHORE AND ONSHORE SEISMIC AND

GEOPHYSICAL SURVEY EQUIPMENT

IV. RAILROAD EQUIPMENT:

ROLLER BEARINGS

GEARS AND PINIONS FOR TRACTION MOTORS

SILENT BLOCKS FOR AC/MT ELECTRIC LOCOMOTIVES

INSULATION MATERIALS FOR LOCOMOTIVES

SUPPLY AND ERECTION OF 132 KV/25KV 50 CYCLES-SINGLE PHASE

TRACTION SUB-STATIONS

AUTOMATIC TRAIN CONTROL

V. IRON AND STEEL INDUSTRY:

PORTABLE HYDRAULIC VULCANIZER FOR STEEL PLANTS

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REFRATORIES

ROLLS FOR BLOOMING, BILLET AND BAR MILLS

EXTRUDING MACHINERY FOR STEEL SECTIONS

MACHINERY TO MANUFACTURE STEEL TUBES, STRIPS

TOWER CRANES - 50 TON CAPACITY

STRIPPER CRANES

TECHNOLOGY AND EQUIPMENT FOR PELLETIZING IRON ORE

SPONGE IRON-TECHNOLOGY AND EQUIPMENT FOR DIRECT REDUCTION PROCESS

VI. OTHER PRODUCTS AND MACHINERY:

LEATHER PROCESSING MACHINERY

FISHING BOATS AND TRAWLERS

TV PICTURE TUBES

CHEMICAL PLANTS: POLYMERISATIONS OF MONOMERS:

TECHNOLOGY FOR PETRO OR COAL BASED CHEMICALS

EQUIPMENT FOR FERTILIZER FACTORY

AIRCRAFT AND COMPONENTS

4. POST SUGGEST THE FOLLOWING DISTRICT OFFICES OF COMMERCE
FOR USE IN DESIGNING APPROPRIATE ITINERARY IN THE U.S.:

STATES: DISTRICT OFFICES OF COMMERCE: INDUSTRY INTEREST

TEXAS DALLAS, HOUSTON PETROLEUM

CALIFORNIA LOS ANGELES, SAN FRANCISCO PETRO CHEMICALS

PENNSYLVANIA PITTSBURGH, PHILADELPHIA COAL, IRON ORE &
STEEL

ILLINOIS CHICAGO COAL

MICHIGAN DETROIT IRON ORE & STEEL

OHIO CLEVELAND COAL

NEW YORK

D.Y.PS CHEMICALS

MASSACHUSETTS BOSTON ELECTRONICS

SEATTLE AIR TRANSPORT

POST ALSO SUGGESTS TWO SPECIALIZED TOPICS FOR DISCUSSIONS AS
INDICATED BELOW:

1) ECONOMIC PRIORITIES IN INDIA: SELECTIVE AREAS OF U.S.

TRADE PROMOTION

2) PROSPECTS OF INDO-US COLLABORATION FOR THIRD COUNTRY MARKETS

5. RESERVATION AT PRESIDENTIAL HOTEL IS NOT REPEAT NOT REQUIRED
AS GUPTA IS MAKING HIS OWN ARRANGEMENT FOR ACCOMODATION.

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6. INFORMATION REQUESTED IN PARA 3 OF REFTEL A WILL BE CABLED
AS SOON AS GUPTA'S FLIGHT RESERVATIONS ARE CONFIRMED.

7. PHOTOGRAPH OF GUPTA IS BEING POUCHED.

KORN

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Margaret P. Grafeld
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06 JUL 2006

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